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To Whom It May Concern

JIM HUSE

Public Trust is here to help all New Zealanders grow and protect the important things in their lives. We focus on being the leaders in trustee services in the market. We achieve this by developing our people to ensure their skills and abilities match our customer requirements.

To grow the trust with our customers and set us apart from our competition we have over the years invested in professional training around the technical side our profession.

I have been searching for a meaningful way to develop our people on the non-technical side. Having spent many years in leadership, learning and development of people, I have struggled with the gap in people/team development training, particularly in understanding behaviour.

On meeting Jim from Huse Hill Associates all that changed. For the first time here was an organisation which focussed on the developing/enabling of people by providing them with insights into human behaviour.

I took one of my poorer performing customer centres and had Jim deliver his program to improve the culture and team performance of the centre. While this centre was only at 35% in their performance targets at the time of starting the program, I am proud to say they are now one of my top performers.

I recommend the Huse Hill Associates range of insight based training to anyone who wants to improve the performance of people or an organisation.

Yours sincerely



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